



# ACO. we care for water

ACO Group is the world market leader in drainage technology with offices in more than 50 countries on 6 continents. To further strengthen our market presence in Bulgaria, we are looking for:

## Area Sales Manager North-East Bulgaria

### Responsibilities:

- Constantly strive for market development and increase of sales in the area;
- Build and promote strong and long-lasting customer relationships with key investors and construction companies;
- Recognizing market trends, customer needs and consultative selling;
- Planning, organization and coordination of sales processes and project management supported by strong back-office and technical team.

### Requirements:

- Entrepreneurial and dynamic personality, oriented towards achieving sustainable growth;
- Excellent communication and organizational skills;
- Experience on a similar position and knowledge of the construction market would be considered an advantage;
- Self-started person, willing to travel;
- Good English and/or German language;
- University degree in Engineering, Economics or other relevant subject.

To find out whether ACO is a good match for you – and vice versa - please send your CV and a motivation letter.

ACO is a Water-Tech company that protects water. Building on our global drainage expertise that protects people from water, we increasingly see our mission as also protecting water from people.



ACO Building Elements Ltd.  
[www.aco.bg](http://www.aco.bg)