

# ACO. we care for water

ACO Group operates in more than 50 countries on 6 continents. To further strengthen our market presence, we are looking for a motivated and technically skilled professional to join our team as:

## Product Manager

### Responsibilities:

- Actively develop and coordinate project specifications for water supply, sewage, road and architectural projects.
- Provide technical consulting and solutions to engineers, designers, and municipalities.
- Take ownership of key projects to ensure profitability and customer satisfaction.
- Conduct daily meetings with stakeholders and establish strong, long-term relationships with partners and investors.
- Deliver professional presentations, technical trainings, and product demonstrations.
- Participate in business trips and on-site visits with clients to support projects.
- Identify new product opportunities and market trends, ensuring innovative solutions for customers.

### Requirements:

- University degree in Civil Engineering, Water Supply & Sewage, Road Construction or related discipline.
- Strong technical background with ability to consult on engineering specifications.
- Excellent communication, organizational, and presentation skills.
- Fluent in English; knowledge of additional languages is an advantage.
- Willingness to travel frequently; valid driving license required.
- Dynamic and self-motivated personality with strong project ownership mindset.
- Experience in a similar position and knowledge of the construction and infrastructure market will be considered an advantage.

To find out whether ACO is a good match for you – and vice versa - please send your CV, motivation letter and a recent photo to [careers@aco.bg](mailto:careers@aco.bg).

ACO is a Water-Tech company that protects water. Building on our global drainage expertise that protects people from water, we increasingly see our mission as also protecting water from people.

