

# ACO. we care for water

ACO Group operates in more than 50 countries on 6 continents. To further strengthen our market presence, we are looking for a motivated and technically skilled professional to join our team as:

## Sales Engineer

### Responsibilities:

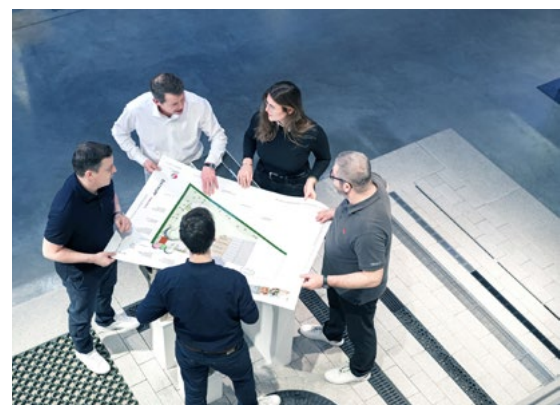
- Develop and manage relationships with construction companies and investors as key business partners.
- Take ownership of major projects – from tender and contracting phase through execution and completion.
- Identify customer needs and market trends, providing consultative and value-added technical solutions.
- Support contractors and investors with technical expertise, product selection, and on-site consulting.
- Coordinate sales processes and project management in close collaboration with the back-office and technical teams.
- Represent ACO at customer meetings, construction sites, and industry events.

### Requirements:

- University degree in Civil Engineering, Water Supply & Sewage, or another relevant engineering field.
- Proven experience in the construction sector (experience with contractors and investors will be considered a strong advantage).
- Solid technical background and understanding of construction processes.
- Entrepreneurial and dynamic personality with orientation towards results and sustainable growth.
- Excellent communication and organizational skills.
- Good command of English and/or German.
- Willingness to travel and valid driving license.

To find out whether ACO is a good match for you – and vice versa - please send your CV, motivation letter and a recent photo to [careers@aco.bg](mailto:careers@aco.bg).

ACO is a Water-Tech company that protects water. Building on our global drainage expertise that protects people from water, we increasingly see our mission as also protecting water from people.



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